

## So how does the Positive Impact NLP development programme work?

Our practitioner's course takes 50 hours to complete. It usually starts with a two day workshop which is then followed by a further five one day workshops usually one week apart; giving you time in-between to practice your new found skills. The course is very participative, hands-on and at times intensive so is aimed only at those who want to practice NLP seriously.

## And the investment costs?

This 7 day course is only £1395:00 plus VAT per person. That's a day rate of less than £200 representing excellent value for money!

## So what's the next step?

To book your place please :

- 1 Call +44 (0)1472 311 751
- 2 Email enquiries@positive-impact-coaching.com
- 3 Visit our website at [www.positive-impact-coaching.com](http://www.positive-impact-coaching.com) and going to the contact us page and filling in your request.
- 4 Post by filling in the booking slip below and sending it with your payment to:- Bookings, Positive Impact Coaching Ltd, PO Box 73, Healing, NE Lincs, DN41 7WX

## About your facilitator

This course will be led by Terry Ingham. Terry is a Master Practitioner and Licensed Trainer in NLP and was trained by Richard Bandler (the co-founder of NLP) and Paul McKenna.

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## The Licensed Practitioners NLP course

Venue: Village Hotel, Henry Boot Way, Priory Park, Hull  
Dates: 20-23 Sept and 4-6th Oct

Name: \_\_\_\_\_ Position: \_\_\_\_\_

Company: \_\_\_\_\_ Tel: \_\_\_\_\_

Email: \_\_\_\_\_

Course Date: \_\_\_\_\_



Licensed Practitioners NLP course

*Be Motivated...*

# Licenced Practitioners NLP Course

*Learn how to positively influence behaviour, thinking and feelings using Neuro Linguistic Programming (NLP) as it was intended by its co-inventor Dr Richard Bandler.*

## Learn how to

- Create and maintain powerful rapport with anyone you come into contact with.
- Elicit positive states in other people and know that they were working.
- Anchor positive states in other people and be able to re-access those states at anytime.
- Use eye accessing cues.
- Use your language with persuasion and elegance.
- Use metaphors and story telling as a powerful tool to reframe a problem.
- Cure phobias instantly or help someone conquer their innermost fears.
- Deal with conflict situations easily and gracefully.
- Improve your relationships at work or home.
- Increase your self esteem or confidence ten fold.

## So what is NLP?

NLP is a highly effective set of strategies that when used properly has the capacity to change behaviour instantly. Through mastering NLP you too can take control of your mind and thinking to create the relationships and situations you decide to have – so take control now!

## Why should I do the *Positive Impact NLP* development programme?

- Learn NLP from Society of NLP approved and licensed experts.
- Proven methodology based on 'best practice'.
- Tried and tested tools & techniques.
- Practical and hands-on not theoretical.
- Plenty of opportunity to practice.

*Be Inspired...*

**But don't just take our word for it look at these testimonials...**

*'I highly recommend Terry Ingham. He is continually training and developing himself with the most up-to-date skills I have developed and is one of my internationally licensed NLP practitioners' – Richard Bandler co-creator of NLP*

'Dear Terry, I would like to thank you for the excellent work you completed in October last year in developing the competence of our Training, Development and Nationalization Team, we now have over 80 relationships established within our Joint Venture. The initial success of the programme is receiving plaudits from throughout the Venture and from the Kazakh authorities. Earlier this week, per the request of our General Director, the KPO programme has now been nominated for our 'Chairman's Award' for it's contribution to the nationalization process. Thank you once again and we hope to see you again in Kazakhstan soon.' - **Graham Murray, Head of HR Operations KPO, Kazakhstan**

'Terry is passionate about encouraging people to make the best life they can by overcoming their limiting beliefs. By encouraging me with my fledgling business my goals have all been exceeded, stretching me to get out of my comfort zone'.  
– **Jan Rilatt, YouPlus Coaching, Lacey, Lincolnshire**

'At the age of 17, I was involved in a car accident which left me very anxious about car travel, especially on motorways. This anxiety has increased over the years and has become very problematic when faced with long car journeys. Through the coaching sessions I have had with Terry I have been able to re-programme the thought processes I had developed and associated with car travel and for the first time in 20 years am now a confident, relaxed traveller'. Many Thanks. – **Martin McMahon, Grimsby**

'Terry used a light, reflective state to encourage visualisation of my problem, which was afeared of heights. He helped me to use my mental state more consciously through replaying my experiences and giving me strategies I could try myself. The sessions enabled me to feel strongly empowered with regard to my own state of mind. I have since been up the Leaning Tower of Pisa which has always been one of my dreams. Thank you Terry'. -**Sarah Gillingham, Director of Continuing Education & Training Franklin College**

*Be Transformed...*